ORACLE

Resource Centers

Oracle Sales and B2B Service

Oracle Sales and B2B Service Resource Centers and Implementation Notes are collections of resources for a key topic. Go to a Resource Center when you want to find recommended documents, videos, and best practice materials to help you make the most of your application.



Key resources in a variety of formats help you implement Oracle CX Sales and B2B Service features and modules.

Administrator's and Onboarding Resource Centers

If you are an Administrator, you will find key resources to help you understand how to manage your new Oracle Sales and B2B Service environments after provisioning. If you are a Service Administrator interested in onboarding, you will find links to resources to help you get started with the implementation and setup of your new cloud application.

Assignment Manager Resource Center

Access key resources and materials to help you understand how Assignment works and how to use it to meet various business requirements. You will find links to resources that focus on territory and resource assignment topics, including setup, best practices, and object-specific instructions for various implementation scenarios.

BI Reports and Analytics Resource Center

These key resources and materials help you create and use customized reports and analyses. You will find resources that focus on BI reports in Oracle Sales and B2B



Target Audience

- Implementer
- Business Administrator
- Application Administrator
- Functional Architect
- Project Manager

Quick Links to Resources

- Implementation &
 Management Series
- Verify Certification Badges
- Recommended Training for Customers
- Recommended Training for Partners
- My Oracle Support (MOS)
- Oracle Help Center

Other Helpful Links

- System Requirements
- Oracle University
- Oracle Partner Finder

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 Cloud Customer Connect for Sales

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Service, including documentation, blogs, forums, and how-to documents that describe scenarios that you might encounter.

Extensibility Resource Center

Find key resources and materials in a variety of formats to help you customize and extend Oracle Sales and B2B Service. You will find links to resources that focus on customization and extensibility topics, including documentation, best practices, videos, blogs, and forums.

Customer Data Management Resource Center

These key resources will help you implement and use the Customer Data Management cloud service, including documentation, best practices and training recommendations.

<u>Incentive Compensation Resource Center</u>

Access the key resources that will help you implement and use Incentive Compensation, including best pracices and documentation.

Import and Export Management Resource Center

Access key resources and materials to help you understand how File Import works and how to use it effectively. There are links to documentation, data preparation resources, and best practices to help you import data.

Integration Resource Center

Find key resources to help you integrate Oracle CX Sales and B2B Service with other applications. You will find links to best practices, documentation, and more.

Outlook Resource Center

These key resources will help you understand what the Office 365 for Outlook add-in is and how to use it effectively. You will find links to documentation, videos, and other resources to help you install, configure, and use this add-in.

Ouota Management Resource Center

Access key resources and materials that describe quota management, how it is used and implemented. You will find links to documentation, best practices, and common setup resolutions.

Security Resource Center

Find key resources to help you understand the security role model. You will find links to documentation, reference documents about role changes in various releases, upgrade guides, best practices to customize roles and track customizations, and examples of how to meet common business requirements.

Territory Management Resource Center

Access key resources and materials to help you understand how Territory Management works and how to use it to meet various business requirements. You will find links to resources on territory and resource assignment, including setup, best practices, using auxiliary dimensions in territory definitions, options to import territory information, and advice for how to meet various implementation scenarios.

Welcome Page on Customer Connect

This landing page on Customer Connect has links to the community forums, <u>Feature Kits</u>, and other resources available for our CX and B2B Service products. You must have a <u>Customer Connect account</u> to access the page.